

# **NLB Group** Factsheet

Emerging market banking group, regulated by ECB, with great potential for growth in its home region.

H1 | 2025



Result after tax **274.4** 

(in EUR millions)

Total assets **29,573** (in EUR millions)

11

**Active clients** 

2,946,188

NLB Group is the leading banking and financial group with headquarters and an exclusive strategic interest in its home region — Southeastern Europe (SEE). As a systemic provider of client relevant financial service, the Group utilises a universal banking model and supports its clients through retail, corporate, and investment banking services, intertwining sustainability into all its operations. This region is namely where our hearts and our souls feel most at home. Here we are a part of something bigger. And here is where our communities thrive.



#### Strategy 2030

NLB Group's business strategy ambition is to create sustainable growth. By 2030 NLB Group will: double its balance sheet to reach more than

EUR 50 billion

double its revenues to reach more than

EUR 2 billion

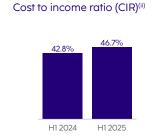
and **double its profit** to reach more than

EUR 1 billion

combining organic growth with selected M&As in its home region of Southeastern Europe.









#### H1 key financials and outlook

KPI	H1 2024	H1 2025	Revised outlook for 2025	Outlook 2026
Regular Income	EUR 309.7 million	EUR 315.8 million	~ EUR 1,200 million	> EUR 1,300 million
Cost of Risk	-18 bps	-4 bps	30 - 50 bps	30 - 50 bps
CIR <sup>(ii)</sup>	42.8%	46.7%	~ 48%	Below 48%
Loan Growth	5% YTD	7% YTD	Low double-digit	High single-digit
Dividends	EUR 110.0 million	EUR 128.6 million	50% of 2024 profit	50% - 60% of 2025 profit
ROE a.t.	19.4%	16.4%	~ 15%	~ 15%
ROE Normalised(i)	30.1%	21.4%	~20%	> 20%

(i) ROE normalised = result a.t. divided by average risk-adjusted capital. Average risk-adjusted capital is calculated as a Tier 1 requirement of average RWA reduced for minority shareholder capital contribution. (ii) Tax on total assets excluded from the calculation. From June 2025 onwards and for the previous periods, CIR is adjusted to the new methodology. Operating lease is presentend on a net basis: non-interest income and related costs are netted by the amount of amount of amount of amount of avoir state.

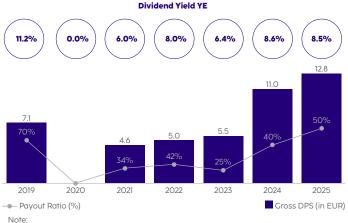
Listings		
Ljubljana Stock Exchange	Ordinary shares	NLBR
London Stock Exchange	GDRs 5 GDRs = 1 ordinary share	NLB
Share information	30.6.2025	EUR
Number of shares		20,000,000
Market capitalization	3,000 million	
Earnings per share (TTM)	24.85	
Book value per share		164.9
Dividend yield		8.5%*



<sup>\*</sup>Based on 30.6.2025 closing share price and 2025 dividend guidance.



#### **Dividend Policy**(1,2)



vidend paid our from profit of the previous year

(1) Dividend paid our from profit of the previous year (2) Based on 2025 dividend guidance and closing share price on 30.6.2025

#### Management board

Blaž Brodnjak, NLB CEO Archibald Kremser, NLB CFO Andreas Burkhardt, NLB CRO Hedvika Usenik, NLB CMO Retail Andrej Lasič, NLB CIB Antonio Argir, NLB CGPO Reinhard Höll, NLB CTO

#### Shareholder Structure (30.6.2025)

**45,56%** 

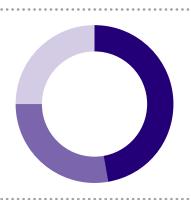
Bank of New York on behalf of the GDR holder (of which EBRD and Brandes Plc >5% and <10%)

29,44%

Other shareholders

25% + 1 share

Republic of Slovenia



#### **Ratings**

Credit Rating NLB	30.6.2025	Outlook
Standard & Poor's	BBB+	Stable
Moody's	A3	Positive

**ESG RATING 2024** 10.5 Low Risk Top 5% Banks

## DRNINGSTAR | SUSTAINALYTICS

### Improved EGS Risk Rating, strong sustainability governance and key targets

Sustainability is integrated in NLB **Group's new business** strategy New Horizons and ESG matters are continiously embedded in business model and processes.

Sustainable financing (retail and corporate): **EUR 1.9 billion** 

**75%** of electricity used by NLB Group from zero-carbon resources

100% of NLB fleet is run by electric energy and carbon neutral

Financial health: increase by 15% the percentage of young clients (18–27 years) and clients aged 27+ up to retired with products related to long-term savings and/ or investment plans

Digital penetration: Share of active digital users – private individuals: 80% new production in top-rated mortgages (A & B EPC class) in Slovenia by 2030

#### Contact

#### Valerija Pešec

#### **Investor Relations**

#### Timeline of key activities



Issuance of EUR 500 million senior preferred notes.

NLB receives **Top Employer** Slovenia certificate, as wells **Top Regional and** Top Industry (Banks) badges.



NLB Klik recognized as the best mobile and online bank in Slovenia.

The new gallery MUZA, operating under the auspices of NLB, opens its doors in Ljubljana..



SLS HOLDCO successfully merged with Summit Leasing Slovenija; followed by successful merger of Summit Leasing Slovenija with NLB Lease&Go in beginning of July. With a market share of 35% and more than 100,000 clients, both private and corporate, NLB Lease&Go is now the leading provider of leasing

services on the Slovenian market.



#### Reinhard Höll joined NLB as CTO.

NLB received the **Sports Friendly** Company certificate.

NLB d.d. General Meeting confirmed increase in dividend payout.

S&P raised NLB's long-term **issuer credit rating** by one notch to BBB+ with stable outlook.